

PIDA Training

# International Commercial Arbitration

## Study of a mock case under the ICC Rules of Arbitration



*Under the auspices of the* **ICC Institute of World Business Law**

**Dates:** 28 September – 1 October 2009 (3<sup>1/2</sup> days)

**Venue:** International Chamber of Commerce  
38, Cours Albert 1er, 75008 Paris, France

### EARN

23.5 CLE credits  
19.5 MCLE credits  
19.5 CPD hours\*  
19.5 CNB hours\*

### Objective

Drawn upon the experience of renowned arbitrators in a multicultural and international environment, **the training will meet the practical needs of those involved in international trade and will simulate an ICC arbitration, highlighting differences in cultures and legal practices.**

Participants will develop first-hand experience and knowledge of the ICC Rules and practice of International Commercial Arbitration, essential in international business today.

*\* This training has been sent for CPD and CNB approval.*



International Chamber of Commerce

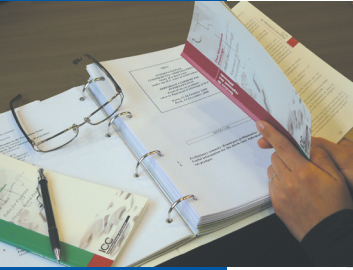
*The world business organization*

Events Department

ICC Events

# International Commercial Arbitration

## Study of a mock case under the ICC Rules of Arbitration



### Who is this training designed for?

- Legal directors and corporate counsel from companies involved in international commercial arbitration
- Magistrates
- Practising lawyers
- Legal practitioners advising international trading companies
- Business people involved in international trade and dispute resolution

### Working methods

- Study of a mock case within working groups limited to roughly 10 participants. The mock case will be sent to participants before the training so that they can read the facts, prepare for working in groups and identify the contractual clauses which cover the events mentioned in the facts
- Technical and practical presentations with international experts – including key persons involved in the drafting and implementation of the ICC Rules of Arbitration
- Debate amongst participants and speakers during interactive plenary sessions

Monday 28 September

9.30 a.m. – 5.00 p.m.

9.00 a.m. – 9.30 a.m.    **Welcome**

### *Request for Arbitration*

#### **MORNING**

- Arbitration in the world today
- General principles of arbitration
- Presentation of ICC and positioning of ICC arbitration
- ICC Dispute Resolution Services

#### **AFTERNOON**

- Working groups on the preparation and drafting of the Request for Arbitration
- Report from the working groups and discussion

Tuesday 29 September

9.30 a.m. – 5.00 p.m.

*Answer to the Request*

**MORNING**

- Working groups on the preparation and drafting of the Answer to the Request
- Report from the working groups and discussion

**AFTERNOON**

- Role of the Secretariat of the ICC International Court of Arbitration before the Terms of Reference
- Selection and appointment of Arbitrators
- Procedural approaches: Civil law v. Common law

Wednesday 30 September

9.30 a.m. – 5.15 p.m.

*Terms of Reference*

**MORNING**

- Powers, duties and role of Arbitrators
- Working groups on the preparation and drafting of the Terms of Reference
- Report from the working groups and discussion
- Simulation of an arbitral procedure

**AFTERNOON**

- Simulation of an arbitral hearing
- Preliminary hearing, testimony and other evidence – Cross-examination
- Oral pleadings

Thursday 1 October

9.30 a.m. – 1.15 p.m.

*The Award*

**MORNING**

- Working groups on the preparation and drafting of the Award
- Report from the working groups and discussion
- Role of the Secretariat of the ICC International Court of Arbitration, from the Terms of Reference to the end of the procedure
- Enforcement of arbitral awards – The New York Convention
- Conclusion

## How to register

**Easier, faster and save 20 Euros, register online\*** at [www.iccevents.org](http://www.iccevents.org) (*\*Secured payment by credit card*) or complete and return the registration form indicating method of payment to: [events@iccwbo.org](mailto:events@iccwbo.org)

**Post:** ICC SERVICES, Events Department

38, Cours Albert 1er, 75008 Paris, France **Tel.:** +33 1 49 53 29 71 **Fax:** +33 1 49 53 30 30

Registration will be confirmed upon receipt of the registration form and registration fees.

## Working languages

French and English, with simultaneous interpretation.

## Admission requirements for candidates

To be admitted, candidates should speak one or both of the training's working languages (*English and/or French*) and have experience in negotiating and managing international contracts. The number of participants is limited to 40 in plenary sessions and 10 in working groups to encourage active participation. All participants are expected to be present for every session.

## Registration fees

### Until 25 May 2009: "Early-bird" special

- For ICC members: **1 450 euros** (excluding VAT)
- For non-members: **1 570 euros** (excluding VAT)

### After 25 May 2009:

- For ICC members: **1 620 euros** (excluding VAT)
- For non-members: **1 740 euros** (excluding VAT)

The registration fee covers all seminar activities including documentation, lunches, coffee breaks and the social programme.\* Travel and hotel expenses are not included.

\* *To help strengthen ties between the participants, we propose (optional): cocktails on Monday, a dinner on Tuesday, and a guided visit of the Louvre Museum on Wednesday evening.*

## Travel and accommodation

Participants are responsible for making their own travel arrangements and hotel reservations. A list of hotels in Paris, with which ICC has negotiated preferential room rates, will be sent upon receipt of the registration form. An invitation letter from the ICC to help obtain a visa may be sent to participants upon request, only after receipt of registration fees.

## Credits and hours

ICC Events is eligible for CLE credit under **New York's** approved jurisdiction procedures, is a State Bar of **California** approved MCLE provider and is a Solicitors Regulation Authority and General Council of the Bar of **England and Wales** External CPD Course Provider. **French Bars:** This training has been sent for CNB approval.

*Continuing legal education: organization registered in France under n° 11 75 40892 75.*

## Cancellation charge

50 % of the registration fee will be refunded if notice of cancellation is received in writing **before 28 August 2009**. Cancellations after this date are not refundable. Subject to agreement from ICC Events prior to the training, the registration may be transferred to another person from the same company or organization at no extra charge. Updated registration material will be required.

**International Commercial Arbitration: Study of a mock case**  
Paris, 28 September – 1 October 2009

**Register online and save 20 Euros! [www.iccevents.org](http://www.iccevents.org)**  
or complete and return to [events@iccwbo.org](mailto:events@iccwbo.org) Fax: +33 1 49 53 30 30

TITLE / FIRST NAME / LAST NAME	<input type="text"/>	<input type="text"/>	<input type="text"/>
POSITION	<input type="text"/>		
COMPANY NAME	<input type="text"/>		
ADDRESS	<input type="text"/>		
CITY / STATE / ZIP CODE	<input type="text"/>	<input type="text"/>	<input type="text"/>
COUNTRY	<input type="text"/>	TEL.	<input type="text"/>
CONTACT E-MAIL	<input type="text"/>	FAX	<input type="text"/>

**Registration until 25 May 2009: "Early-bird" special**

**Registration after 25 May 2009**

**Amount (excluding VAT) for:**

- residents outside EU
- residents in EU with intra-community VAT No.

VAT 19,6%

**Amount (including VAT) for:**

- residents in France
- residents in EU without intra-community VAT No.

Intra-Community VAT No.

Special code (NC, etc...)

**By credit card:**

Card number .....

Name of cardholder .....

**By bank transfer:** (name of bank) **LCL**

Account No. 0000060021B Clé rib 64 Bank code 30002 Branch Code 04866

Swift: CRLYFRPP IBAN: FR61 3000 2048 6600 0006 0021 B64

Please indicate the reference "S 0915" and the participant's name clearly.

Date .....

Signature .....

*The details you provide on this form will be used for registration purposes. They will be stored in ICC's databases for the sole use of ICC (the International Chamber of Commerce and its wholly-owned affiliate ICC Services). Under the French law 'informatique et libertés' of 6 January 1978, you may have access to these details and request deletions and corrections at any time by contacting ICC at [registrationevents@iccwbo.org](mailto:registrationevents@iccwbo.org). The details you provide may be used by ICC to keep you informed of developments in your area of activity through publications, subscriptions, events and other commercial offers. Please indicate if you wish to receive such information:*

*Please tick below if you wish to receive commercial offers from associated organizations, including in particular ICC National Committees:*

- Yes  No  
 Yes  No

Registration fees

Method of payment

Data protection information



## PIDA Training

## International Commercial Arbitration: Study of a mock case

Paris, 28 September – 1 October 2009

*Under the auspices of the* **ICC Institute of World Business Law**

### Chairman of the ICC Institute

- **Serge Lazareff**  
Avocat à la Cour, Derains Gharavi & Lazareff,  
France

### Chairman of the PIDA Training

- **Halil Ercüment Erdem**  
Partner, Erdem & Erdem, Turkey

### Speakers

- **Andrea Carlevaris**  
Lawyer, Bonelli Erede Pappalardo Studio  
Legale, Italy
- **José Manuel Garcia Represa**  
Associate, Dechert (LLP), France
- **Jennifer Kirby**  
Partner, Herbert Smith, France
- **Alexander Marquardt**  
Partner, Kramer Levin Naftalis & Frankel LLP, France
- **Georgios Petrochilos**  
Partner, Freshfields Bruckhaus Deringer, France
- **John A. Trenor**  
Partner, Wilmerhale, United Kingdom

### ICC Representatives

- **François-Gabriel Ceyrac**  
Director, ICC National Committees and  
Membership
- **Emmanuel Jolivet**  
General Counsel, ICC International Court of  
Arbitration; Deputy Director, ICC Dispute  
Resolution Services
- **Yulia Khvan**  
Deputy Counsel, ICC International Court of  
Arbitration
- **Laetitia de Montalivet**  
Director, ICC Events and ICC Institute of World  
Business Law
- **Mirèze Philippe**  
Special Counsel, ICC International Court of Arbitration
- **Sybille de Rosny**  
Business Development Manager, ICC Events and ICC  
Institute of World Business Law